



MM Packaging acquires TANN Group

October 18, 2018



TANN Business – Close to MM Packaging

TANN engages in:

- Rotogravure Printing and Converting (hot foil, embossing etc.) of externally sourced fine paper to produce **Tipping Paper** (cigarette filter paper)
- ✓ **The Technology is closely related to MM Packaging**

TANN – World Market Leader in Tipping Paper

- 8 Production sites in 7 countries
- ~1,100 Employees
- By far leading market position



✓ MM Packaging extends Global Foot-Print and Perspective

TANN - Austrian home based

Traun Headquarters



✓ Proximity to enhance Integration



TANN - Strong common Customer Base

- TANN Sales ~ EUR 230 million p.a.
- High share of global Customers + important Regional Business
- Large exposure to Asia
- ✓ **High Overlap with existing MMP Customer Base + Potential**



Acquisition Pricing and Financing

- Enterprise Value EUR 350 million
- ✓ **Financing from Cash and committed Credit Lines**



MM Rational

- Addition of a Value Core Business
- Acquisition of a World Market Leader
- Quality Earnings contribution right from the beginning
- Closer Cooperation with Core Customers
- Platform for further Expansion



Timing

Pending the approval of the antitrust authorities,
the closing is expected by year-end 2018 or the beginning of 2019.



MM Group

Currently the MM Group operates 44 production sites, 7 cartonboard mills and 37 packaging plants, in 18 countries on 3 continents and employs about 9.500 people.

In 2017 the Group generated consolidated sales of EUR 2,3 billion, the MM Packaging Division sales of EUR 1,4 billion.