



Leading in
Consumer Packaging

1-3Q 23

Report for the first three Quarters of 2023
Mayr-Melnhof Karton AG

- 3Q operating profit above previous quarter but well below previous year
- Solid performance at MM Packaging
- Market- and capex-related volume decline continued to weigh on results of MM Board & Paper
- General conditions remain tight as a result of inflation-related consumption restraint and the macroeconomic slowdown
- No immediate recovery in sight
- Initiated profit and cash protection program begins to take effect

CREATING
VALUE
TOGETHER

Group Key Indicators

| (consolidated, in millions of EUR) | 1 st - 3 rd Quarter | | +/- |
|--|---|------------------------|------------|
| | Jan. 1 - Sep. 30, 2023 | Jan. 1 - Sep. 30, 2022 | |
| Consolidated sales | 3,196.5 | 3,450.4 | - 7.4 % |
| EBITDA | 328.0 | 591.2 | - 44.5 % |
| EBITDA margin (%) | 10.3 % | 17.1 % | - 687 bp |
| Operating profit | 159.8 | 452.2 | - 64.7 % |
| Operating margin (%) | 5.0 % | 13.1 % | - 810 bp |
| Return on capital employed ¹⁾ (%) | 6.1 % | 18.6 % | - 1,248 bp |
| Profit before tax | 118.9 | 416.8 | - 71.5 % |
| Income tax expense | (27.7) | (101.6) | |
| Profit for the period | 91.2 | 315.2 | - 71.1 % |
| Net profit margin (%) | 2.9 % | 9.1 % | |
| Earnings per share (in EUR) | 4.50 | 15.67 | - 71.3 % |
| Cash flow from operating activities | 327.3 | 255.7 | + 28.0 % |
| Capital expenditures (CAPEX) | 323.7 | 252.1 | + 28.4 % |
| Depreciation and amortization ²⁾ | 168.2 | 139.0 | + 21.0 % |
| Free cash flow | 8.8 | 17.3 | - 49.2 % |

¹⁾ The calculation is based on the average of the last 12 months.

²⁾ incl. impairment of property, plant and equipment and intangible assets

| | Balance sheet date | |
|-----------------------------------|--------------------|---------------|
| | Sep. 30, 2023 | Dec. 31, 2022 |
| Total equity (in millions of EUR) | 1,981.4 | 1,959.4 |
| Total assets (in millions of EUR) | 4,786.4 | 4,818.6 |
| Equity ratio (%) | 41.4 % | 40.7 % |
| Net debt (in millions of EUR) | 1,609.3 | 1,481.5 |
| Employees ¹⁾ | 15,374 | 15,640 |

¹⁾ excl. temporary workers

Group Report

Dear Shareholders,

After the record year 2022, your Company has been operating for several quarters in a market environment with significantly reduced demand in the paper and board industry and increasing price pressure. Although destocking in the supply chain seems to be coming to an end in many places, restraint in consumer spending continues due to inflation and as a result of the overall economic slowdown in our main European markets.

As expected, the difficult general conditions are also reflected in the 3rd quarter, in particular in the weak volume and result development of the division MM Board & Paper, which was again characterized by planned capex-related downtime in addition to significant market-related downtime. In contrast, the division MM Packaging recorded an overall solid performance despite a heterogeneous packaging market as well as the successful integration of last year's acquisitions in the resilient area of pharmaceutical packaging.

In view of the current market and result situation and the prospect of no improvement in the short term, our focus is on safeguarding and gaining volumes with reasonable margins. Our profit and cash protection program, which in addition to cost reductions in all areas targets on a significant reduction in working capital and capex cash outs, starts to take effect and will be supplemented by selected structural adjustment measures.

Due to our continuous efforts to expand our competitiveness and quality leadership as well as the recent strategic investments in our plants and sustainable, innovative packaging products, MM is very well positioned to manage the current difficult market situation and to create long-term added value for our customers and shareholders.

Income Statement

At EUR 3,196.5 million, the Group's consolidated sales were below the previous year's figure (1-3Q 2022: EUR 3,450.4 million). A primarily volume-related decline in the division MM Board & Paper contrasted with an acquisition- and price-related increase in the division MM Packaging.

Operating profit decreased by EUR 292.4 million from EUR 452.2 million to EUR 159.8 million. This decline mainly results from extensive market- and capex-related downtime at MM Board & Paper. The Group's operating margin was therefore at 5.0 % (1-3Q 2022: 13.1 %).

Financial income amounted to EUR 5.4 million (1-3Q 2022: EUR 3.1 million). The increase in financial expenses from EUR -23.3 million to EUR -40.0 million is primarily due to higher interest expenses for *Schuldscheindarlehen* and financing of the accomplished acquisitions and organic growth projects. "Other financial result - net" changed from EUR -15.2 million to EUR -6.3 million, in particular owing to currency translation.

Profit before tax was EUR 118.9 million after EUR 416.8 million in the previous year. Income tax expense amounted to EUR 27.7 million (1-3Q 2022: EUR 101.6 million), resulting in an effective Group tax rate of 23.3 % (1-3Q 2022: 24.4 %).

Thus, profit for the period decreased from EUR 315.2 million to EUR 91.2 million and earnings per share from EUR 15.67 to EUR 4.50.

Assets, Capital, and Liquid Funds

The Group's total assets amounted to EUR 4,786.4 million as of September 30, 2023, which is EUR 32.2 million lower than the comparable value as of December 31, 2022 (EUR 4,818.6 million). The Group's total equity rose from EUR 1,959.4 million to EUR 1,981.4 million, with the mainly profit-related increase being offset chiefly by the dividend payment for 2022 of EUR 84.0 million. The equity ratio amounted to 41.4 % (December 31, 2022: 40.7 %).

Financial liabilities, primarily of a long-term character, rose slightly to EUR 1,797.7 million after EUR 1,761.6 million at the end of the previous year. With total cash of EUR 188.4 million (December 31, 2022: EUR 280.1 million), net debt of the Group went up to EUR 1,609.3 million (December 31, 2022: EUR 1,481.5 million).

Non-current assets changed mostly investment-related from EUR 2,884.3 million to EUR 3,022.1 million. Current assets of EUR 1,764.3 million were below the value at the end of 2022 (EUR 1,934.3 million), in particular due to lower inventories and total cash.

Cash Flow Development

Cash flow from operating activities went up from EUR 255.7 million to EUR 327.3 million in the first three quarters. This increase primarily results from a reduction in working capital, which contrasted with a sharp increase in the previous year.

Cash flow from investing activities changed from EUR -626.9 million to EUR -319.4 million. Higher payments for the acquisition of property, plant and equipment and intangible assets in the current year mainly contrasted with the payment of the purchase price for the acquisition of the pharma packaging group Eson Pac and the provision of the purchase price for the acquisition of Essentra Packaging in the previous year. Capital expenditures in the first three quarters of 2023 focused in particular on technological modernizations in both divisions.

Cash flow from financing activities changed from EUR 108.9 million to EUR -97.4 million. This change is mainly due to lower borrowings in the current year.

Development in the 3rd quarter

As expected, business development in the 3rd quarter continued at a similar level as in the previous quarter. Due to further market and capex-related downtime in the division MM Board & Paper as well as heterogeneous demand in the sales markets of MM Packaging and increasing price pressure, consolidated sales amounted to EUR 1,015.1 million after EUR 1,059.3 million in the 2nd quarter of 2023 and EUR 1,231.9 million in the 3rd quarter of the previous year.

The Group's operating profit of EUR 55.8 million was above the previous quarter (2Q 2023: EUR 42.4 million) due to a strong profit contribution from MM Packaging, but well below the previous year's level (3Q 2022: EUR 167.2 million). The operating margin came in at 5.5 % (2Q 2023: 4.0 %; 3Q 2022: 13.6 %). Profit for the period amounted to EUR 27.9 million (2Q 2023: EUR 28.4 million; 3Q 2022: EUR 109.4 million).

The operating margin of the division MM Board & Paper was -3.0 % (2Q 2023: -2.0 %; 3Q 2022: 15.6 %) mainly due to market-related reduced capacity utilization as well as capex downtime at the Slovenian Kolicvevo board mill.

MM Packaging's operating margin reached 11.4 % particularly as a result of declining cartonboard prices (2Q 2023: 8.6 %; 3Q 2022: 9.2 %).

Outlook

Weak demand in the cartonboard and paper sector continues in almost all areas, as higher costs of living reduce general demand for consumer goods and the overall economic market environment remains uncertain. There is currently no sign of a market recovery, but the bottom seems to have been reached and destocking in the supply chain largely completed. Against this background and in view of sufficient capacities in the industry, significant machine downtime will continue to be necessary – at least also in the 4th quarter – in order to adjust production to market demand. This will primarily impact the division MM Board & Paper.

Under these tightened general conditions, MM is focusing on safeguarding and gaining volume with reasonable margins. Our profit and cash protection program, which in addition to cost reductions in all areas aims at a significant reduction of working capital and capex cash-outs, will be consistently pursued and implemented as well as supplemented by targeted structural adjustment measures. Overall, the pressure to enhance competitiveness is steadily increasing.

Our primary focus remains on recovering margins as quickly as possible and reducing net debt. With sustainable and innovative packaging solutions, MM is very well positioned to successfully manage the current difficult market situation.

Divisions

MM Board & Paper

After the record year 2022, the European cartonboard and paper industry experienced a sharp downturn in the market environment with decreases in demand of up to 30 % in individual product groups. On the European cartonboard market, the market situation remained tight after the summer months, but relatively stable overall. The inflation-related subdued and changed purchasing behavior of consumers as well as the reduction of high inventories in the supply chain led to a significant volume decline in the cartonboard business compared to the previous year. This historically unprecedented situation was further aggravated by the loss of the Russian market as well as weak or highly competitive overseas markets. The division's average order backlog amounted to 156,000 tonnes compared to 279,000 tonnes in the first three quarters of the previous year.

In view of the circumstances, MM, as well as the industry as a whole, adjusted production to the reduced demand to a so far unprecedented extent by means of market-related downtime. Furthermore, MM Board & Paper implemented a comprehensive investment program to increase the competitiveness of recycled fiber-based cartonboard through more efficient, sustainable and innovative product solutions and processes. In the course of this, additional to market-related downtime, there were planned major capex-related shutdowns at the cartonboard mills in Frohnleiten, Kolicveo and Neuss, the latter lasting approximately three months. Furthermore, also longer market-related downtime had to be carried out, in order to reduce working capital.

On several procurement markets, purchasing prices fell compared to the previous year as a result of lower demand (e.g. recovered paper), however, this gradually increased the pressure on selling prices. The sharp drop in volumes and lower price levels led to a significant reduction in results compared to the previous year's record figures. Accordingly, a profit and cash protection program with detailed action plans for each location was implemented.

At EUR 1,467.7 million, sales were mainly volume-related EUR 661.8 million (-31.1 %) below the comparable figure (1-3Q 2022: EUR 2,129.5 million). The operating profit amounted to EUR 4.4 million (1-3Q 2022: EUR 318.2 million), the operating margin to 0.3 % (1-3Q 2022: 14.9 %).

At 1,439,000 tonnes and 1,446,000 tonnes, both tonnage produced and sold were noticeable below the previous year's level (1-3Q 2022: 1,941,000 tonnes and 1,895,000 tonnes, respectively).

Divisional indicators MM Board & Paper

| (in millions of EUR) | Jan. 1 - Sep. 30, 2023 | Jan. 1 - Sep. 30, 2022 | +/- |
|---|---------------------------|---------------------------|-----------------|
| Sales ¹⁾ | 1,467.7 | 2,129.5 | - 31.1 % |
| EBITDA | 86.7 | 396.4 | - 78.1 % |
| Operating profit | 4.4 | 318.2 | - 98.6 % |
| Operating margin (%) | 0.3 % | 14.9 % | - 1,464 bp |
| Cash flow from operating activities | 77.1 | 227.0 | - 66.0 % |
| Tonnage sold (in thousands of tonnes) | 1,446 | 1,895 | - 23.7 % |
| <i>Cartonboard</i> | <i>1,105</i> | <i>1,430</i> | <i>- 22.7 %</i> |
| <i>Paper</i> | <i>341</i> | <i>465</i> | <i>- 26.7 %</i> |
| Tonnage produced (in thousands of tonnes) | 1,439 | 1,941 | - 25.9 % |

¹⁾ including interdivisional sales

Project start of strategic investment at MM Kwidzyn, Poland, postponed

Due to the current market conditions, the start of a comprehensive investment project for MM Kwidzyn, which was approved at the end of April 2023, was postponed to 2024. The project, which is subject to certain conditions, targets on significant energy and CO₂ cost reductions as well as increased pulp integration and the entry into the market for sack kraft paper.

MM Packaging

The development of demand on the European folding carton market has been generally heterogeneous in the course of the year. Against the background of the reduction of high inventories along the supply chains, declining consumer purchasing power and the associated trend towards lower-priced private label products, which are more frequently packaged in plastic, the folding carton business particularly in the food sector has been declining since the beginning of the year. As a result, it was necessary to adjust shifts at individual sites. In contrast, our business in the premium sector showed a more solid development overall, although order intake has also been declining in individual markets for several months.

The pleasing growth of MM Packaging compared to the previous year resulted largely from the inclusion of the previous year's acquisitions in the pharmaceutical packaging sector, which contrasted with the sale of the sites in Russia.

The integration of the ex-Essentra Packaging sites was successfully implemented. Optimizations in quality, service and productivity as well as necessary investments and the leveraging of synergies are on the right track.

Adjustments in the existing business during the year so far affected one packaging site in Germany, resulting in one-off expenses of approximately EUR 16 million in the 1st quarter.

MM Packaging is currently concentrating on gaining additional volumes to ensure capacity utilization of the plants, as well as on realizing further cost savings and working capital reduction as part of the Group-wide profit and cash protection program.

At EUR 1,869.1 million, sales were acquisition- and price-related 23.8 % higher than the previous year's figure of EUR 1,510.2 million. Operating profit of EUR 155.4 million (1-3Q 2022: EUR 134.0 million) was in particular impacted by the aforementioned one-off expenses, but also by the divestment of the profitable business in Russia and the integration of ex-Essentra Packaging. The operating margin reached 8.3 % (1-3Q 2022: 8.9 %).

Volume produced increased acquisition-related by 3.7 % to 3,036 million m² (1-3Q 2022: 2,928 million m²).

Divisional indicators MM Packaging

| (in millions of EUR) | Jan. 1 - Sep. 30, 2023 | Jan. 1 - Sep. 30, 2022 | +/- |
|--|---------------------------|---------------------------|-----------|
| Sales ¹⁾ | 1,869.1 | 1,510.2 | + 23.8 % |
| EBITDA | 241.3 | 194.8 | + 23.9 % |
| Operating profit | 155.4 | 134.0 | + 16.0 % |
| Operating margin (%) | 8.3 % | 8.9 % | - 55 bp |
| Cash flow from operating activities | 250.2 | 28.7 | + 772.0 % |
| Produced volume (in millions of m ²) | 3,036 | 2,928 | + 3.7 % |

¹⁾ including interdivisional sales

Consolidated Balance Sheets

| (all amounts in thousands of EUR) | End of 3 rd Quarter | Year-end |
|--|--------------------------------|------------------|
| | Sep. 30, 2023 | Dec. 31, 2022 |
| ASSETS | | |
| Property, plant and equipment | 1,963,436 | 1,813,214 |
| Intangible assets including goodwill | 1,004,090 | 1,017,117 |
| Investments accounted for using the equity method, securities and other financial assets | 10,516 | 13,153 |
| Deferred tax assets | 44,039 | 40,793 |
| Non-current assets | 3,022,081 | 2,884,277 |
| Inventories | 638,989 | 730,086 |
| Trade receivables | 650,301 | 695,242 |
| Income tax receivables | 33,235 | 27,129 |
| Prepaid expenses and other current assets | 253,341 | 201,841 |
| Cash and cash equivalents | 188,450 | 280,063 |
| Current assets | 1,764,316 | 1,934,361 |
| TOTAL ASSETS | 4,786,397 | 4,818,638 |
| EQUITY AND LIABILITIES | | |
| Share capital | 80,000 | 80,000 |
| Additional paid-in capital | 172,658 | 172,658 |
| Retained earnings | 1,967,811 | 1,961,929 |
| Other reserves | (244,180) | (260,716) |
| Equity attributable to shareholders of the Company | 1,976,289 | 1,953,871 |
| Non-controlling (minority) interests | 5,143 | 5,480 |
| Total equity | 1,981,432 | 1,959,351 |
| Non-current financial liabilities | 1,676,604 | 1,674,040 |
| Provisions for non-current liabilities and charges | 115,006 | 121,396 |
| Deferred tax liabilities | 82,656 | 93,950 |
| Non-current liabilities | 1,874,266 | 1,889,386 |
| Current financial liabilities | 121,113 | 87,549 |
| Current tax liabilities | 38,663 | 55,705 |
| Trade liabilities | 424,485 | 499,677 |
| Deferred income and other current liabilities | 293,802 | 296,703 |
| Provisions for current liabilities and charges | 52,636 | 30,267 |
| Current liabilities | 930,699 | 969,901 |
| Total liabilities | 2,804,965 | 2,859,287 |
| TOTAL EQUITY AND LIABILITIES | 4,786,397 | 4,818,638 |

Consolidated Income Statements

| (all amounts in thousands of EUR, except per share data) | 3 rd Quarter | | 1 st - 3 rd Quarter | |
|--|---------------------------|---|---|---|
| | Jul. 1 - Sep. 30, 2023 | Jul. 1 - Sep. 30, 2022 (restated) ¹⁾ | Jan. 1 - Sep. 30, 2023 | Jan. 1 - Sep. 30, 2022 (restated) ¹⁾ |
| Sales | 1,015,132 | 1,231,887 | 3,196,485 | 3,450,417 |
| Change in finished goods | (44,263) | 36,605 | (36,110) | 103,920 |
| Cost of materials and purchased services | (507,276) | (746,478) | (1,731,422) | (2,045,868) |
| Personnel expenses | (200,972) | (157,372) | (628,041) | (467,663) |
| Other operating income | 10,460 | 17,884 | 38,188 | 39,037 |
| Other operating expenses | (159,381) | (167,143) | (511,052) | (488,619) |
| EBITDA | 113,700 | 215,383 | 328,048 | 591,224 |
| Depreciation, amortization and impairment | (57,927) | (48,208) | (168,231) | (139,069) |
| Operating profit | 55,773 | 167,175 | 159,817 | 452,155 |
| Financial income | 1,682 | 811 | 5,399 | 3,147 |
| Financial expenses | (15,332) | (7,715) | (40,015) | (23,278) |
| Other financial result – net | (402) | (13,643) | (6,300) | (15,232) |
| Profit before tax | 41,721 | 146,628 | 118,901 | 416,792 |
| Income tax expense | (13,859) | (37,282) | (27,693) | (101,629) |
| Profit for the period | 27,862 | 109,346 | 91,208 | 315,163 |
| Attributable to: | | | | |
| Shareholders of the Company | 27,560 | 108,599 | 89,882 | 313,471 |
| Non-controlling (minority) interests | 302 | 747 | 1,326 | 1,692 |
| Profit for the period | 27,862 | 109,346 | 91,208 | 315,163 |
| Earnings per share for profit for the period attributable to the shareholders of the Company: | | | | |
| Earnings per share | 1.38 | 5.43 | 4.50 | 15.67 |

¹⁾ As of June 30, 2023, the consolidated income statement was changed from the cost of sales method to the nature of expense method and the prior-year figures were restated to reflect the new presentation.

Consolidated Comprehensive Income Statements

| | 3 rd Quarter | | 1 st - 3 rd Quarter | |
|--|-------------------------|------------------------|---|------------------------|
| | Jul. 1 - Sep. 30, 2023 | Jul. 1 - Sep. 30, 2022 | Jan. 1 - Sep. 30, 2023 | Jan. 1 - Sep. 30, 2022 |
| (all amounts in thousands of EUR) | | | | |
| Profit for the period | 27,862 | 109,346 | 91,208 | 315,163 |
| Other comprehensive income: | | | | |
| Actuarial valuation of defined benefit pension and severance obligations | 4,692 | (92) | 5,922 | 52,817 |
| Effect of income taxes | (1,055) | (44) | (996) | (11,931) |
| Total of items that will not be reclassified subsequently to the income statement | 3,637 | (136) | 4,926 | 40,886 |
| Currency translations | (29,913) | (29,474) | 5,903 | 11,968 |
| Cash flow hedge | 9,258 | 0 | 7,019 | 0 |
| Effect of income taxes | (1,853) | (22) | (1,404) | (775) |
| Total of items that will be reclassified subsequently to the income statement | (22,508) | (29,496) | 11,518 | 11,193 |
| Other comprehensive income (net) | (18,871) | (29,632) | 16,444 | 52,079 |
| Total comprehensive income | 8,991 | 79,714 | 107,652 | 367,242 |
| Attributable to: | | | | |
| Shareholders of the Company | 8,556 | 78,990 | 106,418 | 365,406 |
| Non-controlling (minority) interests | 435 | 724 | 1,234 | 1,836 |
| Total comprehensive income | 8,991 | 79,714 | 107,652 | 367,242 |

Consolidated Statements of Changes in Equity

| | Equity attributable to shareholders of the Company | | | | | | | | Non-controlling (minority) interests | Total equity |
|--|--|----------------------------|-------------------|----------------------------|----------------------------|-----------------|------------------|------------------|--------------------------------------|------------------|
| | Share capital | Additional paid-in capital | Retained earnings | Other comprehensive income | | | | Total | | |
| | | | | Currency translations | Actuarial gains and losses | Cash flow hedge | Other reserves | | | |
| (all amounts in thousands of EUR) | | | | | | | | | | |
| Balance at January 1, 2023 | 80,000 | 172,658 | 1,961,929 | (195,617) | (41,366) | (23,733) | (260,716) | 1,953,871 | 5,480 | 1,959,351 |
| Profit for the period | 0 | 0 | 89,882 | 0 | 0 | 0 | 0 | 89,882 | 1,326 | 91,208 |
| Other comprehensive income | 0 | 0 | 0 | 5,997 | 4,923 | 5,616 | 16,536 | 16,536 | (92) | 16,444 |
| Total comprehensive income | 0 | 0 | 89,882 | 5,997 | 4,923 | 5,616 | 16,536 | 106,418 | 1,234 | 107,652 |
| Transactions with shareholders: | | | | | | | | | | |
| Dividends paid | 0 | 0 | (84,000) | 0 | 0 | 0 | 0 | (84,000) | (1,554) | (85,554) |
| Change in majority interests | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (17) | (17) |
| Balance at September 30, 2023 | 80,000 | 172,658 | 1,967,811 | (189,620) | (36,443) | (18,117) | (244,180) | 1,976,289 | 5,143 | 1,981,432 |
| Balance at January 1, 2022 | 80,000 | 172,658 | 1,687,923 | (218,254) | (66,496) | 0 | (284,750) | 1,655,831 | 6,047 | 1,661,878 |
| Profit for the period | 0 | 0 | 313,471 | 0 | 0 | 0 | 0 | 313,471 | 1,692 | 315,163 |
| Other comprehensive income | 0 | 0 | 0 | 11,094 | 40,841 | 0 | 51,935 | 51,935 | 144 | 52,079 |
| Total comprehensive income | 0 | 0 | 313,471 | 11,094 | 40,841 | 0 | 51,935 | 365,406 | 1,836 | 367,242 |
| Transactions with shareholders: | | | | | | | | | | |
| Dividends paid | 0 | 0 | (70,000) | 0 | 0 | 0 | 0 | (70,000) | (1,455) | (71,455) |
| Balance at September 30, 2022 | 80,000 | 172,658 | 1,931,394 | (207,160) | (25,655) | 0 | (232,815) | 1,951,237 | 6,428 | 1,957,665 |

Consolidated Cash Flow Statements

| (all amounts in thousands of EUR) | 1 st - 3 rd Quarter | |
|--|---|------------------------|
| | Jan. 1 - Sep. 30, 2023 | Jan. 1 - Sep. 30, 2022 |
| Profit for the period | 91,208 | 315,163 |
| Adjustments to reconcile profit for the period to net cash from operating activities excluding interest and taxes paid | 228,732 | 264,326 |
| Net cash from profit | 319,940 | 579,489 |
| Changes in working capital | 74,962 | (267,853) |
| Cash flow from operating activities excluding interest and taxes paid | 394,902 | 311,636 |
| Income taxes paid | (67,552) | (55,912) |
| CASH FLOW FROM OPERATING ACTIVITIES | 327,350 | 255,724 |
| Einzahlungen aus dem Abgang von Sachanlagen und immateriellen Vermögenswerten | 4,948 | 2,150 |
| Payments for property, plant and equipment, and intangible assets (incl. payments on account) | (323,534) | (240,618) |
| Free cash flow | 8,764 | 17,256 |
| Payments for acquisition of companies or other business entities, net of cash and cash equivalents acquired (1-3Q 2023: thous. EUR 0; 1-3Q 2022: thous. EUR 986) | (6,879) | (60,326) |
| Provision of purchase price for the acquisition of companies | 0 | (330,704) |
| Other items | 6,028 | 2,618 |
| CASH FLOW FROM INVESTING ACTIVITIES | (319,437) | (626,880) |
| Issuance/Repayments financial liabilities | 30,472 | 205,525 |
| Dividends paid to the shareholders of the Company | (84,000) | (70,000) |
| Interest paid | (42,386) | (25,217) |
| Other items | (1,491) | (1,457) |
| CASH FLOW FROM FINANCING ACTIVITIES | (97,405) | 108,851 |
| Effect of exchange rate changes on cash and cash equivalents | (2,121) | (1,450) |
| Change in cash and cash equivalents | (91,613) | (263,755) |
| Cash and cash equivalents at the beginning of the period (in the consolidated balance sheet) | 280,063 | 359,546 |
| Cash and cash equivalents at the end of the period (in the consolidated balance sheet) | 188,450 | 95,791 |

Quarterly Overview

MM Group

| (consolidated, in millions of EUR) | 1 st Quarter 2022 | 2 nd Quarter 2022 | 3 rd Quarter 2022 | 4 th Quarter 2022 | 1 st Quarter 2023 | 2 nd Quarter 2023 | 3 rd Quarter 2023 |
|-------------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Sales | 1,060.4 | 1,158.1 | 1,231.9 | 1,231.7 | 1,122.1 | 1,059.3 | 1,015.1 |
| EBITDA | 155.0 | 220.8 | 215.4 | 138.7 | 116.6 | 97.7 | 113.7 |
| Operating profit | 111.1 | 173.9 | 167.2 | 58.1 | 61.6 | 42.4 | 55.8 |
| Operating margin (%) | 10.5 % | 15.0 % | 13.6 % | 4.7 % | 5.5 % | 4.0 % | 5.5 % |
| Profit before tax | 103.6 | 166.6 | 146.6 | 50.1 | 49.0 | 28.2 | 41.7 |
| Income tax expense | (24.1) | (40.3) | (37.2) | (20.1) | (14.1) | 0.2 | (13.8) |
| Profit for the period | 79.5 | 126.3 | 109.4 | 30.0 | 34.9 | 28.4 | 27.9 |
| Net profit margin (%) | 7.5 % | 10.9 % | 8.9 % | 2.4 % | 3.1 % | 2.7 % | 2.7 % |
| Earnings per share (in EUR) | 3.95 | 6.29 | 5.43 | 1.52 | 1.71 | 1.41 | 1.38 |
| Cash flow from operating activities | 49.3 | 89.0 | 117.4 | 44.0 | 67.2 | 82.9 | 177.2 |
| Free cash flow | (23.9) | (6.0) | 47.2 | (37.0) | (28.6) | (36.3) | 73.7 |

Divisions

MM Board & Paper

| (in millions of EUR) | 1 st Quarter 2022 | 2 nd Quarter 2022 | 3 rd Quarter 2022 | 4 th Quarter 2022 | 1 st Quarter 2023 | 2 nd Quarter 2023 | 3 rd Quarter 2023 |
|---|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Sales ¹⁾ | 656.3 | 725.9 | 747.3 | 620.5 | 521.2 | 498.1 | 448.4 |
| EBITDA | 95.7 | 157.8 | 142.9 | 102.9 | 54.3 | 17.7 | 14.7 |
| Operating profit | 70.1 | 131.6 | 116.5 | 62.8 | 27.7 | (9.8) | (13.5) |
| Operating margin (%) | 10.7 % | 18.1 % | 15.6 % | 10.1 % | 5.3 % | -2.0 % | -3.0 % |
| Cash flow from operating activities | 18.5 | 83.6 | 124.9 | 17.4 | 10.0 | 3.0 | 64.1 |
| Tonnage sold (in thousands of tonnes) | 657 | 623 | 615 | 494 | 473 | 486 | 487 |
| <i>Cartonboard</i> | 494 | 467 | 469 | 373 | 375 | 365 | 365 |
| <i>Paper</i> | 163 | 156 | 146 | 121 | 98 | 121 | 122 |
| Tonnage produced (in thousands of tonnes) | 659 | 671 | 611 | 492 | 488 | 469 | 482 |

¹⁾ including interdivisional sales

MM Packaging

| (in millions of EUR) | 1 st Quarter 2022 | 2 nd Quarter 2022 | 3 rd Quarter 2022 | 4 th Quarter 2022 | 1 st Quarter 2023 | 2 nd Quarter 2023 | 3 rd Quarter 2023 |
|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Sales ¹⁾ | 454.9 | 502.4 | 552.9 | 658.5 | 656.7 | 606.5 | 605.9 |
| EBITDA | 59.3 | 63.0 | 72.5 | 35.8 | 62.3 | 80.0 | 99.0 |
| Operating profit | 41.0 | 42.3 | 50.7 | (4.7) | 33.9 | 52.2 | 69.3 |
| Operating margin (%) | 9.0 % | 8.4 % | 9.2 % | -0.7 % | 5.2 % | 8.6 % | 11.4 % |
| Cash flow from operating activities | 30.8 | 5.4 | (7.5) | 26.6 | 57.2 | 79.9 | 113.1 |
| Produced volume (in millions of m ²) | 959 | 954 | 1,015 | 1,128 | 1,094 | 979 | 963 |

¹⁾ including interdivisional sales

***The Management Board
of Mayr-Melnhof Karton AG***

MM Shares

Relative performance of MM shares 2023
(December 30, 2022 = 100)



Share price (closing price)

| | |
|---|------------|
| as of November 3, 2023 | 116.40 |
| 2023 High | 161.60 |
| 2023 Low | 107.20 |
| Stock performance (Year-end 2022 until November 3, 2023) | - 23.02 % |
| Number of shares issued | 20 million |
| Market capitalization as of November 3, 2023 (in millions of EUR) | 2,328 |
| Trading volume (average per day 1-3Q 2023 in millions of EUR) | 1.46 |

We have prepared this report and reviewed the figures with the greatest possible care. Nevertheless, rounding, typographical and printing errors cannot be excluded. The aggregation of rounded amounts and percentages may result in rounding differences due to the use of automated computational aids. This report also contains forward-looking estimates and statements based on the information currently available to us. Please note that a wide variety of factors could cause actual circumstances – and hence actual results – to deviate from the expectations contained in this report.

The determination of key indicators, which cannot be reconciled directly from the interim financial report, can be found on our website under section “For Investors/Key Indicators”.

Statements referring to people are valid for both men and women.

This report is also available in German. In case of doubt, the German version takes precedence.

Financial Calendar 2024

| | |
|------------------|--|
| March 12, 2024 | Financial results for 2023 |
| April 14, 2024 | Record date "Ordinary Shareholders' Meeting" |
| April 23, 2024 | Results for the 1 st quarter of 2024 |
| April 24, 2024 | 30 th Ordinary Shareholders' Meeting – Vienna |
| April 30, 2024 | Ex-dividend day |
| May 1, 2024 | Record date "Dividends" |
| May 8, 2024 | Dividend payment date |
| August 22, 2024 | Results for the 1 st half-year of 2024 |
| November 7, 2024 | Results for the first three quarters of 2024 |

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