

1-3Q|22

Report for the first three Quarters of 2022 Mayr-Melnhof Karton AG

- Solid performance also in the 3rd quarter
- Solution
 Growth strategy for Packaging executed
- Preserving profitability priority in a slowing overall economy

GROWING TOGETHER

Group Key Indicators

1st - 3rd Quarter

(consolidated, in millions of EUR)	Jan. 1 - Sep. 30, 2022	Jan. 1 - Sep. 30, 2021	+/-
Consolidated sales	3,450.4	2,107.1	+ 63.7 %
EBITDA	591.2	283.0	+ 109.0 %
EBITDA margin (%)	17.1 %	13.4 %	+ 371 bp
Operating profit	452.2	177.2	+ 155.2 %
Operating margin (%)	13.1 %	8.4 %	+ 470 bp
Return on capital employed (%)	18.7 %	12.7 %	+ 604 bp
Profit before tax	416.8	162.4	+ 156.7 %
Income tax expense	(101.6)	(34.0)	
Profit for the period	315.2	128.4	+ 145.4 %
Net profit margin (%)	9.1 %	6.1 %	
Earnings per share (in EUR)	15.67	6.37	+ 146.0 %
Cash flow from operating activities	255.7	165.8	+ 54.2 %
Capital expenditures (CAPEX)	252.1	181.9	+ 38.6 %
Depreciation and amortization ¹⁾	139.0	105.8	+ 31.5 %

¹⁾ incl. impairment of property, plant and equipment and intangible assets

Balance sheet date

	Sep. 30, 2022	Dec. 31, 2021
Total equity (in millions of EUR)	1,957.7	1,661.9
Total assets (in millions of EUR)	4,666.4	4,014.2
Equity ratio (%)	42.0 %	41.4 %
Net debt (-) (in millions of EUR)	- 1,552.2	- 1,063.5
Employees	13,070	12,492

Group Report

Dear Shareholders,

Your Company recorded organic growth of nearly 6 % in Packaging in the first three quarters. This demonstrates that demand for our natural, recyclable products from renewable fibers stayed high and that customers esteem our investments in competitive sites, innovation and sustainability.

The acquisition of Essentra Packaging, finalized at the beginning of October, marked a further milestone in the past two years transformation of MM concentrating on value enhancing acquisitions and focused organic growth combined with a strong emphasis on the improvement of productivity. This acquisition positions MM as a global player in secondary pharma packaging and contributes to more resilience and growth throughout our business.

Performance in the 3rd quarter remained strong, although behind the exceptional high level of the 2nd quarter, which allowed for an important rise in results for the first three quarters of 2022 in a very challenging cost and operating environment.

We continued to mitigate significant cost inflation through price adjustments, cost control and efficiency gains. Moreover, the inclusion of the cartonboard and paper mills MM Kwidzyn and MM Kotkamills, which we acquired at the beginning of August 2021, had a particular impact on the income statement. While Packaging registered an ongoing solid order intake, the order backlog of Board & Paper saw a significant reduction throughout the 3rd quarter towards a pre-pandemic level due to the filled supply chain. This required selective temporary downtime aside the rebuilding work for the production of more Absorbex[®] from MM Kotkamills. Despite recurring bottlenecks on our procurement markets, we managed to keep up a steady supply of our customers.

For the 4th quarter, we expect impacts from necessary adjustment measures and ongoing selective temporary downtime in the Board & Paper division. Although a recessionary scenario must be assumed for the economy as a whole, most of our business areas are expected to set forth a rather robust development despite further destocking in the supply chain filtering through. In the current rapidly changing environment safeguarding of profitability stays our top priority.

Income Statement

The income statement as of the first three quarters is particularly characterized by the inclusion of the cartonboard and paper mills MM Kwidzyn and MM Kotkamills, which were acquired at the beginning of August 2021.

The Group's consolidated sales amounted to EUR 3,450.4 million and were EUR 1,343.3 million above the previous year's value (1-3Q 2021: EUR 2,107.1 million). This rise mainly results from the previous year's acquisitions and passing on cost increases through higher prices.

At EUR 452.2 million, an operating profit EUR 275.0 million above the previous year's value was reached (1-3Q 2021: EUR 177.2 million). The significant rise primarily results from the division MM Board & Paper. In the previous year, one-off expenses from the initial consolidation of MM Kwidzyn and MM Kotkamills amounting to EUR 31.9 million as well as from adjustment and restructuring measures of EUR 26.1 million in the division MM Packaging were recognized. This was offset by one-off income from the sale of the Eerbeek and Baiersbronn board mills in the amount of EUR 50.1 million. The Group's operating margin thus rose to 13.1 % (1-3Q 2021: 8.4 %).

Financial income totaled EUR 3.1 million (1-3Q 2021: EUR 1.9 million). The increase of financial expenses from EUR -16.8 million to EUR -23.3 million is in particular due to the issuance of Schuldschein loans and Namensschuldverschreibungen in the previous year to finance the acquisitions and organic growth projects. "Other financial result – net" changed from EUR 0.1 million to EUR -15.2 million, in particular owing to currency translation.

Accordingly, profit before tax, at EUR 416.8 million, was EUR 254.4 million above the previous year's value (1-3Q 2021: EUR 162.4 million). Income tax expense amounted to EUR 101.6 million (1-3Q 2021: EUR 34.0 million), resulting in an effective Group tax rate of 24.4 % (1-3Q 2021: 20.9 %).

Profit for the period rose by EUR 186.8 million to EUR 315.2 million after EUR 128.4 million in the first three quarters of the previous year and earnings per share from EUR 6.37 to EUR 15.67.

Assets, Capital, and Liquid Funds

The Group's total assets amounted to EUR 4,666.4 million as of September 30, 2022, EUR 652.2 million higher than the comparable value as of December 31, 2021 (EUR 4,014.2 million). The Group's total equity grew from EUR 1,661.9 million to EUR 1,957.7 million, with the dividend payment for 2021 of EUR 70.0 million diminishing the mainly profit-related increase.

Financial liabilities, primarily of a long-term character, increased to EUR 1,648.0 million after EUR 1,423.1 million at the end of the previous year. Total cash decreased mainly due to the provision of the preliminary purchase price for the acquisition of Essentra Packaging to EUR 95.8 million (December 31, 2021: EUR 359.5 million). Net debt of the Group therefore totaled EUR 1,552.2 million (December 31, 2021: EUR 1,063.5 million). The equity ratio remained almost unchanged at 42.0 % (December 31, 2021: 41.4 %).

Non-current assets changed mostly investment- and acquisition-related from EUR 2,460.0 million to EUR 2,640.0 million. Current assets of EUR 2,026.4 million were higher than at the end of 2021 (EUR 1,554.2 million), in particular due to increased inventories and trade receivables.

Cash Flow Development

Cash flow from operating activities increased in the first three quarters from EUR 165.8 million to EUR 255.7 million. An increase in cash-effective result was offset by a sharp rise in working capital.

Cash flow from investing activities changed from EUR -806.0 million to EUR -626.9 million. Higher payments from the change in consolidated companies in the previous year contrasted with the payment of the preliminary purchase price for the acquisition of the Scandinavian pharma packaging group Eson Pac and the provision of the preliminary purchase price for the acquisition of Essentra Packaging. Payments for the acquisition of property, plant and equipment and intangible assets increased from EUR 185.9 million to EUR 240.6 million and focused on expansions and growth projects in both divisions, with the aim of increasing both operational efficiencies and the offer of innovative and sustainable product solutions.

Cash flow from financing activities changed from EUR 851.3 million to EUR 108.9 million. This change results from the issuance of Schuldschein loans and Namensschuldverschreibungen in the previous year.

Development in the 3rd Quarter

In the course of continuous strong demand throughout most of the quarter and only selective necessary downtime at Board & Paper towards the end of the quarter as well as further price increases to compensate for the ongoing strong cost inflation consolidated sales of EUR 1,231.9 million were above the previous quarter's value (EUR 1,158.1 million). The increase compared to the previous year's level (3Q 2021: EUR 817.5 million) results primarily from the inclusion of MM Kotkamills and MM Kwidzyn as well as necessary price adjustments.

At EUR 167.2 million, the Group's operating profit was below the 2nd quarter of 2022 (EUR 173.9 million) but above the value of the 3rd quarter of the previous year (EUR 85.1 million). The latter was mainly characterized by the income from the sale of the Eerbeek and Baiersbronn mills in the amount of EUR 50.1 million and by one-off expenses from the acquisition of the mills Kwidzyn and Kotkamills in the amount of EUR 31.9 million. The operating margin amounted to 13.6 % (2Q 2022: 15.0 %; 3Q 2021: 10.4 %). Profit for the period reached EUR 109.4 million (2Q 2022: EUR 126.3 million; 3Q 2021: EUR 66.2 million).

Capacity utilization of the division MM Board & Paper at 91 % in the 3rd quarter was lower than in the previous quarter (2Q 2022: 99 %; 3Q 2021: 95 %), mainly due to planned maintenance shutdowns and selective market-related downtime. The operating margin amounted to 15.6 % (2Q 2022: 18.1 %; 3Q 2021: 9.5 %).

The 3rd quarter in the packaging division was mainly characterized by volume increases and implemented cost passes. In addition, one-off ancillary acquisition costs for the purchase of Essentra Packaging had to be recognized. The operating margin was at 9.2 % (2Q 2022: 8.4 %; 3Q 2021: 10.4 %).

Outlook

Against the backdrop of a looming recession, we expect selective downtime measures to continue, predominantly in Board & Paper due to further destocking. However, our end markets are resilient and non-cyclical since they are focusing on products of daily needs.

In the current rapidly changing environment, we place top priority on preserving profitability while closely following up on necessary structural adjustment measures for more efficiency, sustainability and innovation. In the 4th quarter a particular focus has been directed on the planned reorganization of production at the Slovenian MM Kolicevo mill to concentrate production from the small board machine 2 on the larger and advanced board machine 3 which is strengthened by significant current investments. For the acquisition of Essentra Packaging, the positive contribution from the current result is expected to be offset by one-off expenses from the initial consolidation.

As already indicated, capex for the Group will be on a high level also in 2023 in order to reduce energy consumption, raise quality and increase output. In Board & Paper all machine rebuilds, which are an integral part of the current major investment programs, at Frohnleiten in Austria, Neuss in Germany and Kolicevo in Slovenia are now scheduled for implementation during 2023. In Packaging top priority is the post merger integration of Essentra Packaging while major capex will focus on expansions for further specializations in Poland and France. Intended improvements, optimization of the product portfolio as well as expansive effects will gradually take effect from 2024 onwards. Looking forward, we aim to increase the share of renewable energies and to expand further in order to meet the growing demand for innovative, sustainable fiber-based packaging. Although 2023 will most likely be a difficult year, we are well positioned to further develop our business.

Further Information on the Acquisitions of MM Packaging

Essentra Packaging

On June 24, 2022, the MM Group has agreed to acquire 100 % of the shares in ESNT Packaging & Securing Solutions Limited (UK) and 100 % of the shares in Essentra Packaging US Inc (US) as well as the affiliated companies for a cash and debt free consideration of GBP 312 million. Through this acquisition, MM Packaging expands its cartons, leaflets and labels activities for the resilient and profitable Healthcare & Pharma market creating an attractive platform for further growth.

Essentra Packaging employs about 3,500 people and reported 2021 sales of c. GBP 370 million. The company has 21 manufacturing sites in 10 countries throughout Europe, US Mainland and Puerto Rico ideally complementing MM Packaging's current position in pharma packaging in the Nordics and France. Essentra Packaging delivers to a global customer base of more than 800 customers, including 19 of the top 20 pharma companies.

After the fulfilment of customary closing conditions (e.g. regulatory approvals) the closing of the transaction took place at the beginning of October.

Eson Pac

On April 11, 2022, the MM Group acquired 100 % of the shares in Eson Pac, located in Veddige, Sweden, from the majority shareholder Nalka Invest AB as well as family and management minority shareholders for a preliminary purchase price of EUR 59.6 million.

With annual sales of around EUR 48 million, Eson Pac develops, produces and distributes high-quality secondary packaging solutions for the pharmaceutical industry. The company has three production sites in Sweden and one in Denmark, focusing on folding carton, leaflets and labels. MM Eson Pac employs around 300 people.

Sustainability Targets

Science-based climate targets of MM officially confirmed

The MM Group (MM) has committed itself to a reduction of greenhouse gas emissions in line with climate science. In April 2022, the ambitious targets have been officially approved by the Science Based Targets initiative (SBTi).

The commitment of MM Group to mitigating climate change includes the reduction of both direct and indirect emissions from operations (Scope 1 and 2) as well as emissions from the value chain (Scope 3):

- MM commits to reduce absolute scope 1 and 2 GHG emissions by 50.4 % by 2031 from a 2019 base year.
- MM also commits to reduce scope 3 GHG emissions 58.1 % per Euro value added by 2031 from a 2019 base year.

The approval of the targets by SBTi confirms that MM's group-wide reduction pathway is in line with the Paris Climate Agreement in order to contribute to limiting global warming to below 1.5°C by 2050. For this purpose, MM not only determines GHG emissions of the Group, but also fosters sustainability initiatives of its customers and suppliers.

Divisions

MM Board & Paper

In general, the markets were characterized by high demand and good order activity until the end of the summer months. However, by the end of the 3rd quarter, the order backlog decreased considerably to pre-pandemic levels due to reductions of high market inventories and better availability in the supply chain. The division's average order backlog was 279,000 tonnes (1-3Q 2021: 354,000 tonnes). Despite selective investment- and market-related machine downtime in the 3rd quarter, as in the previous year the division's capacity at 97 % was almost fully utilized in the first three quarters (1-3Q 2021: 97 %).

The strong cost inflation which persisted into the 3rd quarter, particularly for energy and raw materials, was compensated for by timely price adjustments to safeguard supply capability, quality and continuous capex. Despite bottlenecks in purchasing and the entire supply chain over long periods of the current year, supplies to customers remained secure due to high flexibility and alternative procurement. Since September, the availability of recovered paper, pulp, and chemicals in particular has improved, through which our mills are currently experiencing a good supply situation and the input price peaks of the past months have been overcome. The risk of a possible gas rationing, which would affect all cartonboard and paper mills except MM Kwidzyn, was mitigated by building up cartonboard stocks, rented gas storage facilities in Austria and investments in alternative oil firing in Finland.

With regard to the ongoing major capex in the Frohnleiten, Neuss and Kolicevo mills focusing on efficiency improvements, increased sustainability and higher volumes, all machine conversions are now scheduled for 2023. In addition, production at the Kolicevo mill is to be concentrated on the state-of-the-art and larger cartonboard machine 3, as it is not possible to economically continue production on the smaller cartonboard machine 2. Integration of MM Kwidzyn and MM Kotkamills, which were acquired a year ago, has been well accomplished.

Sales rose acquisition- and price-related to EUR 2,129.5 million and were EUR 1,138.1 million above the comparable figure (1-3Q 2021: EUR 991.4 million). Accordingly, operating profit increased to EUR 318.2 million (1-3Q 2021: EUR 74.3 million). The previous year included positive one-off effects from changes in consolidated companies. The operating margin reached 14.9 % (1-3Q 2021: 7.5 %). At 1,941,000 tonnes, tonnage produced was mainly acquisition-related above the previous year's figures (1-3Q 2021: 1,391,000 tonnes).

Divisional indicators MM Board & Paper

(in millions of EUR)	Jan. 1 - Sep. 30, 2022	Jan. 1 - Sep. 30, 2021	+/-
Sales ¹⁾	2,129.5	991.4	+ 114.8 %
EBITDA	396.4	124.6	+ 218.1 %
Operating profit	318.2	74.3	+ 328.3 %
Operating margin (%)	14.9 %	7.5 %	+ 745 bp
Cash flow from operating activities	227.0	39.0	+ 481.0 %
Tonnage sold (in thousands of tonnes)	1,895	1,421	+ 33.3 %
Cartonboard	1,430	1,327	+ 7.8 %
Kraft Papers	179	31	+ 484.8 %
Uncoated Fine Papers	286	63	+ 351.8 %
Tonnage produced (in thousands of tonnes)	1,941	1,391	+ 39.5 %

¹⁾ including interdivisional sales

MM Packaging

MM Packaging recorded good demand and order intake at a high level throughout all business units in the first three quarters of 2022. Against this backdrop, a favorable increase in volumes was achieved, to which the recently successfully completed investments in capacity expansion also contributed. The sharp cost increases since the beginning of the year, particularly for cartonboard, paper, energy and transport, could be gradually passed on. In addition, the cycles for sales price adjustments were considerably reduced with the objective of maintaining the delivery capability through a strict margin policy. This has been achieved on an ongoing basis. Regarding safeguarding the supply of materials, the integrated positioning of MM has become increasingly important in 2022.

Establishment of a global position in the Healthcare & Pharma market

With the acquisitions of Essentra Packaging and Eson Pac, MM Packaging has expanded its position in the Healthcare & Pharma market to a global footprint with focus on Europe and North America*. The highly synergistic customer portfolio, including the world's top pharmaceutical companies, the expanded product portfolio, in particular for leaflets and labels, and the operational synergies are expected to accelerate growth in volume and earnings in the coming years.

Sales increased price- and volume-related by 24.8 % or EUR 300.6 million to EUR 1,510.2 million (1-3Q 2021: EUR 1,209.6 million). The operating profit rose to EUR 134.0 million (1-3Q 2021: EUR 102.9 million) after restructuring-related one-off effects in the previous year. The operating margin thus amounted to 8.9 % (1-3Q 2021: 8.5 %).

The volume produced increased by 7.0 % to 2,928 million m² (1-3Q 2021: 2,736 million m²), of which approximately 1 percentage point is attributable to the acquisition of Eson Pac. Investments in the expansion of the sites MM Neupack, Austria, MM Packaging Romania as well as MM Packaging UK were successfully completed in the first nine months. With regard to the packaging exposure in Russia, all options continue to be examined.

Divisional indicators MM Packaging

(in millions of EUR)	Jan. 1 - Sep. 30, 2022	Jan. 1 - Sep. 30, 2021	+/-
Sales ¹⁾	1,510.2	1,209.6	+ 24.8 %
EBITDA	194.8	158.4	+ 23.0 %
Operating profit	134.0	102.9	+ 30.2 %
Operating margin (%)	8.9 %	8.5 %	+ 37 bp
Cash flow from operating activities	28.7	126.8	- 77.4 %
Produced volume (in millions of m²)	2,928	2,736	+ 7.0 %

¹⁾ including interdivisional sales

^{*} Eson Pac has been included in consolidated companies since April 2022; closing of Essentra Packaging took place at the beginning of October 2022

Consolidated Balance Sheets

	End of 3rd Quarter	Year-end
(all amounts in thousands of EUR)	Sep. 30, 2022	Dec. 31, 2021
ASSETS		
Property, plant and equipment	1,653,505	1,490,031
Intangible assets including goodwill	943,441	914,793
Investments accounted for using the equity method, securities and other financial assets	9,500	8,415
Deferred tax assets	33,568	46,763
Non-current assets	2,640,014	2,460,002
Inventories	710,395	477,263
Trade receivables	699,902	541,603
Income tax receivables	22,518	32,212
Prepaid expenses and other current assets	492,548	136,807
Cash and cash equivalents	95,791	359,546
Non-current assets held for sale	5,276	6,785
Current assets	2,026,430	1,554,216
TOTAL ASSETS	4,666,444	4,014,218
EQUITY AND LIABILITIES		
Share capital	80,000	80,000
Additional paid-in capital	172,658	172,658
Retained earnings	1,931,394	1,687,923
Other reserves	(232,815)	(284,750)
Equity attributable to shareholders of the Company	1,951,237	1,655,831
Non-controlling (minority) interests	6,428	6,047
Total equity	1,957,665	1,661,878
Non-current financial liabilities	1,419,412	1,349,074
Provisions for non-current liabilities and charges	94,542	149,834
Deferred tax liabilities	77,503	70,486
Non-current liabilities	1,591,457	1,569,394
Current financial liabilities	228,615	74,003
Current tax liabilities	60,275	24,371
Trade liabilities	552,062	437,726
Deferred income and other current liabilities	225,412	198,628
Provisions for current liabilities and charges	50,958	48,218
Current liabilities	1,117,322	782,946
Total liabilities	2,708,779	2,352,340
TOTAL EQUITY AND LIABILITIES	4,666,444	4,014,218

Consolidated Income Statements

	3 rd Qu	arter	1 st - 3 rd Quarter		
(all amounts in thousands of EUR, except per share data)	Jul. 1 - Sep. 30, 2022	Jul. 1 - Sep. 30, 2021	Jan. 1 - Sep. 30, 2022	Jan. 1 - Sep. 30, 2021	
Sales	1,231,887	817,568	3,450,417	2,107,143	
Cost of sales	(915,370)	(655,203)	(2,552,896)	(1,668,179)	
Gross margin	316,517	162,365	897,521	438,964	
Other operating income	17,772	62,409	38,775	73,302	
Selling and distribution expenses	(105,480)	(81,525)	(303,634)	(202,739)	
Administrative expenses	(61,450)	(58,134)	(179,445)	(132,233)	
Other operating expenses	(184)	(68)	(1,062)	(124)	
Operating profit	167,175	85,047	452,155	177,170	
Financial income	811	844	3,147	1,886	
Financial expenses	(7,715)	(6,470)	(23,278)	(16,806)	
Other financial result - net	(13,643)	(1)	(15,232)	113	
Profit before tax	146,628	79,420	416,792	162,363	
Income tax expense	(37,282)	(13,191)	(101,629)	(33,957)	
Profit for the period	109,346	66,229	315,163	128,406	
Attributable to: Shareholders of the Company	108,599	65,953	313,471	127,406	
Non-controlling (minority) interests	747	276	1,692	1,000	
Profit for the period	109,346	66,229	315,163	128,406	
Earnings per share for profit for the period attributable to the	,		,	15-9.11	
shareholders of the Company:	5.43	3.30	15.67	6.37	
Earnings per share	5.43	3.30	15.6/	6.37	

Consolidated Comprehensive Income Statements

3 rd Qua	arter	1 st - 3 rd Quarter		
Jul. 1 - Sep. 30, 2022	Jul. 1 - Sep. 30, 2021	Jan. 1 - Sep. 30, 2022	Jan. 1 - Sep. 30, 2021	
109,346	66,229	315,163	128,406	
(92)	231	52,817	7,165	
(44)	322	(11,931)	(978)	
(136)	553	40,886	6,187	
(29,474)	(14,494)	11,968	(9,193)	
(22)	(197)	(775)	(896)	
(29,496)	(14,691)	11,193	(10,089)	
(29,632)	(14,138)	52,079	(3,902)	
79,714	52,091	367,242	124,504	
78,990	51,775	365,406	123,326	
724	316	1,836	1,178	
79,714	52,091	367,242	124,504	
	Jul. 1 - Sep. 30, 2022 109,346 (92) (44) (136) (29,474) (22) (29,496) (29,632) 79,714 78,990 724	109,346 66,229	Jul. 1 - Sep. 30, 2022 Jul. 1 - Sep. 30, 2021 Jan. 1 - Sep. 30, 2022 109,346 66,229 315,163 (92) 231 52,817 (44) 322 (11,931) (136) 553 40,886 (29,474) (14,494) 11,968 (22) (197) (775) (29,496) (14,691) 11,193 (29,632) (14,138) 52,079 79,714 52,091 367,242 78,990 51,775 365,406 724 316 1,836	

¹⁾ In the first three quarters of 2022, an amount of thous. EUR 0 (1-3Q 2021: thous. EUR 57) was reclassified from other comprehensive income to profit for the period

Consolidated Statements of Changes in Equity

	Equity attributable to shareholders of the Company								
				Other	comprehensive i	ncome			
(all amounts in thousands of EUR)	Share capital	Additional paid-in capital	Retained earnings	Foreign currency translations	Actuarial gains and losses	Other reserves	Total	Non- controlling (minority) interests	Total equity
Balance at January 1, 2022	80,000	172,658	1,687,923	(218,254)	(66,496)	(284,750)	1,655,831	6,047	1,661,878
Profit for the period	0	0	313,471	0	0	0	313,471	1,692	315,163
Other comprehensive income	0	0	0	11,094	40,841	51,935	51,935	144	52,079
Total comprehensive income	0	0	313,471	11,094	40,841	51,935	365,406	1,836	367,242
Transactions with shareholders:									
Dividends paid	0	0	(70,000)	0	0	0	(70,000)	(1,455)	(71,455)
Balance at September 30, 2022	80,000	172,658	1,931,394	(207,160)	(25,655)	(232,815)	1,951,237	6,428	1,957,665
Balance at January 1, 2021	80,000	172,658	1,564,165	(207,173)	(67,304)	(274,477)	1,542,346	4,752	1,547,098
Profit for the period	0	0	127,406	0	0	0	127,406	1,000	128,406
Other comprehensive income	0	0	0	(10,270)	6,190	(4,080)	(4,080)	178	(3,902)
Total comprehensive income	0	0	127,406	(10,270)	6,190	(4,080)	123,326	1,178	124,504
Reclassification of actuarial effects to									
retained earnings	0	0	(1,214)	0	1,214	1,214	0	0	0
Transactions with shareholders:									
Dividends paid	0	0	(64,000)	0	0	0	(64,000)	(1,185)	(65,185)
Change in majority interests	0	0	300	0	0	0	300	156	456
Balance at September 30, 2021	80,000	172,658	1,626,657	(217,443)	(59,900)	(277,343)	1,601,972	4,901	1,606,873

Consolidated Cash Flow Statements

	1 st - 3 rd Quarter			
(all amounts in thousands of EUR)	Jan. 1 - Sep. 30, 2022	Jan. 1 - Sep. 30, 2021		
Profit for the period	315,163	128,406		
Adjustments to reconcile profit for the period to net cash from operating activities excluding interest and taxes paid	264,326	83,462		
Net cash from profit	579,489	211,868		
Changes in working capital	(267,853)	466		
Cash flow from operating activities excluding interest and taxes paid	311,636	212,334		
Income taxes paid	(55,912)	(46,511)		
CASH FLOW FROM OPERATING ACTIVITIES	255,724	165,823		
Payments for property, plant and equipment, and intangible assets (incl. payments on account)	(240,618)	(185,903)		
Payments for acquisition of companies or other business entities, net of cash and cash equivalents acquired (1-3Q 2022: thous. EUR 986; 1-3Q 2021: thous. EUR 88,454)	(60,326)	(784,021)		
Proceeds from disposal of companies or other business entities, net of cash and cash equivalents transferred (1-3Q 2022: thous EUR 0; 1-3Q 2021: thous EUR 4,646)	0	148,123		
Provision of purchase price for the acquisition of companies	(330,704)	0		
Other items	4,768	15,766		
CASH FLOW FROM INVESTING ACTIVITIES	(626,880)	(806,035)		
Change in financial liabilities	205,525	923,179		
Dividends paid to the shareholders of the Company	(70,000)	(64,000)		
Interest paid	(25,217)	(6,675)		
Other items	(1,457)	(1,163)		
CASH FLOW FROM FINANCING ACTIVITIES	108,851	851,341		
Effect of exchange rate changes on cash and cash equivalents	(1,450)	672		
Change in cash and cash equivalents	(263,755)	211,801		
Cash and cash equivalents at the beginning of the period (according to the consolidated balance sheet)	359,546	146,241		
Cash and cash equivalents at the end of the period (according to the consolidated balance sheet)	95,791	358,042		

Quarterly Overview

MM Group

(consolidated, in millions of EUR)	1 st Quarter 2021	2 nd Quarter 2021	3 rd Quarter 2021	4 th Quarter 2021	1 st Quarter 2022	2 nd Quarter 2022	3 rd Quarter 2022
Sales	641.3	648.3	817.5	962.6	1,060.4	1,158.1	1,231.9
EBITDA	92.7	62.8	127.5	138.0	155.0	220.8	215.4
Operating profit	61.2	30.9	85.1	92.4	111.1	173.9	167.2
Operating margin (%)	9.6 %	4.8 %	10.4 %	9.6 %	10.5 %	15.0 %	13.6 %
Profit before tax	58.6	24.3	79.5	82.1	103.6	166.6	146.6
Income tax expense	(14.7)	(6.0)	(13.3)	(19.8)	(24.1)	(40.3)	(37.2)
Profit for the period	43.9	18.3	66.2	62.3	79.5	126.3	109.4
Net profit margin (%)	6.8 %	2.8 %	8.1 %	6.5 %	7.5 %	10.9 %	8.9 %
Earnings per share (in EUR)	2.18	0.89	3.30	3.09	3.95	6.29	5.43
Cash flow from operating activities	77.8	34.5	53.5	104.0	49.3	89.0	117.4

Divisions

MM Board & Paper

(in millions of EUR)	1 st Quarter 2021	2 nd Quarter 2021	3 rd Quarter 2021	4 th Quarter 2021	1 st Quarter 2022	2 nd Quarter 2022	3 rd Quarter 2022
Sales ¹⁾	271.4	285.2	434.8	569.7	656.3	725.9	747.3
EBITDA	33.0	26.5	65.1	60.6	95.7	157.8	142.9
Operating profit	19.8	13.2	41.3	33.4	70.1	131.6	116.5
Operating margin (%)	7.3 %	4.6 %	9.5 %	5.9 %	10.7 %	18.1 %	15.6 %
Cash flow from operating activities	14.3	2.4	22.3	69.7	18.5	83.6	124.9
Tonnage sold (in thousands of tonnes)	432	422	567	671	657	623	615
Cartonboard	432	422	473	507	494	467	469
Kraft Papers	n.a.	n.a.	31	62	64	64	51
Uncoated Fine Papers	n.a.	n.a.	63	102	99	92	95
Tonnage produced (in thousands of tonnes)	410	421	560	678	659	671	611

¹⁾ including interdivisional sales

MM Packaging

(in millions of EUR)	1 st Quarter 2021	2 nd Quarter 2021	3 rd Quarter 2021	4 th Quarter 2021	1 st Quarter 2022	2 nd Quarter 2022	3 rd Quarter 2022
Sales ¹⁾	399.3	392.1	418.2	432.0	454.9	502.4	552.9
EBITDA	59.7	36.3	62.4	77.4	59.3	63.0	72.5
Operating profit	41.4	17.7	43.8	59.0	41.0	42.3	50.7
Operating margin (%)	10.4 %	4.5 %	10.4 %	13.7 %	9.0 %	8.4 %	9.2 %
Cash flow from operating activities	63.5	32.1	31.2	34.3	30.8	5.4	(7.5)
Produced volume (in millions of m²)	910	898	928	936	959	954	1,015

¹⁾ including interdivisional sales

The Management Board of Mayr-Melnhof Karton AG

MM Shares



Share price (closing price)

as of October 28, 2022	144.20
2022 High	192.00
2022 Low	128.80
Stock performance (Year-end 2021 until October 28, 2022)	- 18.35 %
Number of shares issued	20 million
Market capitalization as of October 28, 2022 (in millions of EUR)	2,884
Trading volume (average per day 1-3Q 2022 in millions of EUR)	2.75

We have prepared this report and reviewed the figures with the greatest possible care. Nevertheless, rounding, typographical and printing errors cannot be excluded. The aggregation of rounded amounts and percentages may result in rounding differences due to the use of automated computational aids. This report also contains forward-looking estimates and statements based on the information currently available to us. Please note that a wide variety of factors could cause actual circumstances – and hence actual results – to deviate from the expectations contained in this report.

The determination of key indicators, which cannot be reconciled directly from the interim financial report, can be found on our website under section "For Investors/Key Indicators".

Statements referring to people are valid for both men and women.

This report is also available in German. In case of doubt, the German version takes precedence.

Financial Calendar 2023

March 14, 2023 Financial results for 2022

April 16, 2023 Record date "Ordinary Shareholders' Meeting"

April 25, 2023 Results for the 1st quarter of 2023

April 26, 2023 29th Ordinary Shareholders' Meeting – Vienna

May 3, 2023 Ex-dividend day

May 4, 2023 Record date "Dividends"
May 10, 2023 Dividend payment date

August 10, 2023 Results for the 1st half-year of 2023 November 7, 2023 Results for the first three quarters of 2023

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